

## Annex 1 Tender comparison table

Tenderer	Flou Oy	JSC Gauge ir Ko	Sitowise Oy
<b>Competence (0–20 points)</b>	15	20	20
The competence of the teams assigned by the tenderers are meeting the needs of the client well, while <b>JSC Gauge ir Ko</b> and <b>Sitowise Oy</b> teams have multiple members with extensive experience in working with topics closely related to training topics, offering added value.			
<b>SUMP References (0-20 points)</b>	15	20	20
The tenderer <b>Flou Oy</b> presents relevant and well-documented references related to a SUMP process. While the references demonstrate experience in supporting urban mobility planning, they primarily cover specific parts of the planning process. JSC Gauge ir KO & Sitowise Oy have supported SUMP processes through several stages, bringing added value.			
<b>Training References (0-10 points)</b>	6	10	6
<b>JSC Gauge ir Ko</b> meets the requirement very well by providing strong international training references directly related to the training topics. <b>Flou Oy</b> and <b>Sitowise Oy</b> present relevant experience, but with less connection to the training topics.			
<b>Implementation plan (0-50 points)</b>			
<i>Implementation of training modules 1 and 5, and planning support for modules 2-4 (0-15 points)</i>	10	15	15
<b>JSC Gauge ir Ko</b> presents a well-balanced and structured plan with additional hours for the implementation of modules 2-4 described in detail. <b>Sitowise Oy</b> also provides a well-developed and balanced implementation plan with a reasonable number hours dedicated to the implementation of module 1 & 5. <b>Flou Oy</b> meets the requirements with a good plan with interesting examples on exercises and learning materials, but resourcing is unbalanced, and much additional time is dedicated to modules 2–4, while additional hours for implementation are not clearly described.			
<i>Implementation of SUMP Clinic (0-15 points)</i>	10	10	15
<b>Sitowise Oy</b> presents a clear and well-structured plan for the SUMP Clinic, with defined steps and balanced resourcing, bringing significant added value. <b>JSC Gauge ir Ko</b> allocates substantial resources to individual recommendations and meeting preparations, strongly supporting the clinic's objectives, but the plan itself lacks details. <b>Flou Oy</b> dedicates a balanced amount of resources and presents a good plan overall, though it lacks details on how each phase will be implemented.			
<i>Total number of working hours (max. 15 points)</i>	9.11	15	7,74
<i>Additional time for module 2-4 implementation (max. 5 points)</i>	5	3.98	1.53
<b>TOTAL SCORE</b>	70,11	93,98	85,28