



Remix Proposal for Föli

Prepared for Sirpa Korte, Föli. By Mariano Majan, Remix (mariano@remix.com). Date: Sep 15th 2017

What do I get with a Remix License? A full transit planning platform for your entire organization. It's an annual subscription for unlimited users, and includes:

- Fast and accurate sketch planning using existing stop infrastructure
- Instant demographic impact analysis
- Instant cost estimates
- Unlimited export (excel, shapefile, KML, frequency-based GTFS, high-resolution image)
- Unlimited custom data layers (polygon-based shapefiles)
- Unlimited GTFS uploads
- Public engagement and share features
- Travel-time isochrone visualizations
- Consistent and regular product improvements / feature launches

Customer support? Our Success Team brings years of transit experience and works with you to develop a customized Success Plan. Each plan has three parts:

1. Onboard (First 60 Days): Identify first projects and work on them together.
 - Workshops, Project-Assisted Training, Individual Sessions, Video Guides
2. Plan (Months 2+): Bring your plans to life with Remix.
 - Regular Check-ins, Best Practices Blog, Remix Webinars, Remix Conference
3. Measure Results (Months 6+): Document your return on investment (ROI).
 - Develop ROI Report, Set Yearly Goals, Manage Renewal, Plan Ahead

Technical requirements?

Remix is entirely web-based and software-as-a-service (SaaS).

- Everything is in the cloud -- no installations or downloads. Can access from anywhere.
- Remix works on the latest version of any browser
- Agency-wide annual subscription -- no maintenance fees.
- Every time we update the platform and launch a new feature, you'll see it the next time you login. We launched 40+ new features within the last 12 months, rolled out to all customers



Remix Pricing Summary for Föli

Sep 15th 2017 Pricing is applicable until Sep 30th 2017. Our pricing is based on the total size of your vehicle fleet.

PRICING TERMS IN BLUE FOR STRATEGIC PARTNER IN EUROPE. ONLY APPLICABLE IF AGREEMENT IS SIGNED BY Sep 30th 2017

Effective Date	Oct 15th, 2017
Commitment Term	18 months
Remix License	<p>35.000 EUR per year (list price = 53.000 EUR) for pilot pricing terms in Europe, based on a total fleet of 250, which includes:</p> <ul style="list-style-type: none"> • Remix licenses for an unlimited number of users within organization • Software as a Service (SaaS): fully hosted, cloud-based web platform • Dedicated Customer Success staff in EU timezone • Enterprise Support: response to requests in 1 business day • Unlimited data upload of custom layers and stats
Total contract value	52.500 EUR (list price = 79.545 EUR)
One-Time Setup	<p>0 EUR (standard price = 4,200 EUR)</p> <ul style="list-style-type: none"> • On-site training for all staff - (expenses included) • Process user accounts, GTFS and custom data layers and stats
Marketing Terms	Willingness to work with Remix to develop a case study, mutually agreeable press release, ability to use Customer as a reference.

This Services Agreement ("Agreement") is entered between Remix Software, Inc. ("Company"), and the Customer listed below ("Customer"), as of the Effective Date. This Agreement includes the above licenses and support (the "Services") and incorporates the above Pricing Summary as well as the Terms and Conditions available at www.remix.com/terms and contains, among other things, warranty disclaimers, liability limitations and use limitations. There shall be no force or effect to any different terms of any related purchase order or similar form even if signed by the parties after the date hereof.

Föli

Remix Software, Inc.

Signature: _____

Signature: 

Name: _____

Name: Sam Hashemi

Title: _____ Date: _____

Title: CEO Date: Sep 15th, 2017

Please complete Accounts Payable information legibly:

Billing Contact Name: _____ Email: _____ Phone: _____